

LONDON 2014



EVENT DATES



THE LANGHAM
London



CLUB "25"

Friday - Wednesday
5/23/14 - 5/28/14

Producers - Top 15
IMO/MGAs - Top 10

ACHIEVERS

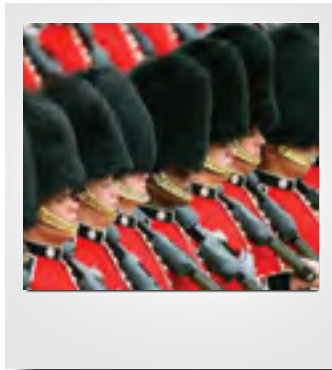
Friday - Wednesday
5/23/14 - 5/28/14

IMO/MGAs - 11th place down
\$1,500,000

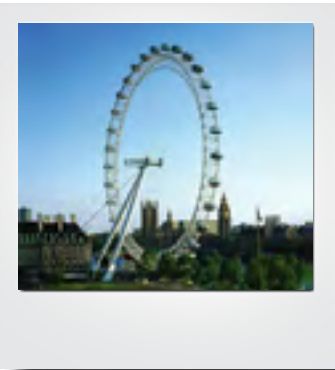
MINIMUM QUALIFICATIONS

Saturday - Wednesday
5/24/14 - 5/28/14

Producers - \$80,000
IMO/MGAs - \$750,000



American-Amicable Life Insurance Company of Texas
IA American Life Insurance Company
Occidental Life Insurance Company of North Carolina
Pioneer American Insurance Company
Pioneer Security Life Insurance Company





LONDON 2014

THE LANGHAM

FRIDAY, 5/23/14 THROUGH WEDNESDAY, 5/28/14

COME AND EXPLORE ALL LONDON HAS TO OFFER AND GET READY FOR THE ADVENTURE OF A LIFETIME. VISIT LONDON'S WORLD CLASS ATTRACTIONS, SHOPS AND RESTAURANTS AND ENJOY EXCITING SPECIAL EVENTS, THEATRE, CONCERTS, ART EXHIBITIONS AND MORE. DISCOVER THE VERY BEST WITH US. THE GREAT CITY OF LONDON AWAITS YOU!



THE LANGHAM

THE LANGHAM LONDON HAS BEEN DELIGHTING GUESTS FOR OVER 140 YEARS WITH GRACEFUL AND TIMELESS ELEGANCE, BLENDING A SENSE OF THE PAST WITH THE STYLE OF TODAY. IT IS A PLACE OF LEGEND AS WELL AS LUXURY. YOU WILL EXPERIENCE FIVE-STAR HOSPITALITY COMBINED WITH BEAUTY IN AN OUTSTANDING LOCATION.

2014 CONVENTION QUALIFICATION GUIDELINES

Club "25", which includes the Top 15 Producers and the Top 10 IMO's and/or General Agents. Achievers Club will also earn 5 nights at the 5 star Langham London!!!

- **QUALIFICATION PERIOD:** January 1 through December 31, 2013
- Attendance is by invitation* and is based on annualized first year net issued and delivered life insurance premium during the qualification period and is credited at 100% with the exception of the following:
 - No credit on Annuity Policies or Annuity Riders
- Qualifiers must meet persistency and placement requirements
- Maximum 2 Principals per IMO (\$750,000 x 2 maximum)
- Invitations are for qualifier and one official guest only. Official guests must be 18 or over. Office staff and non-qualifying agents are not eligible to attend as guests of qualifiers.
- Company is not responsible for making arrangements for anyone other than qualifiers and one adult guest to include: rooms, air, transfers or activities. No extra guests or anyone under 18 years of age are permitted to attend company functions.
- Company will make transfer arrangements, room reservations and activity arrangements on designated dates only.**

* Attendance is by Company invitation only. Invitations are not transferable and may not be redeemed in cash. Invitees must be in good standing with the Company, duly licensed and appointed with an American-Amicable Group company, and producing and submitting a normal amount of business at the time of convention in order to receive an invitation. The Company reserves the right to withhold an invitation.

** The Company reserves the right to charge a qualifier's account, due to late cancellation or failure to attend, for actual expenses incurred by the Company on behalf of either the qualifier and/or their official guest, to include but not limited to airfare, hotels, transfers, activities, and functions.